

Adult learners:

Helping them clear the next hurdle

Rachel Appleby

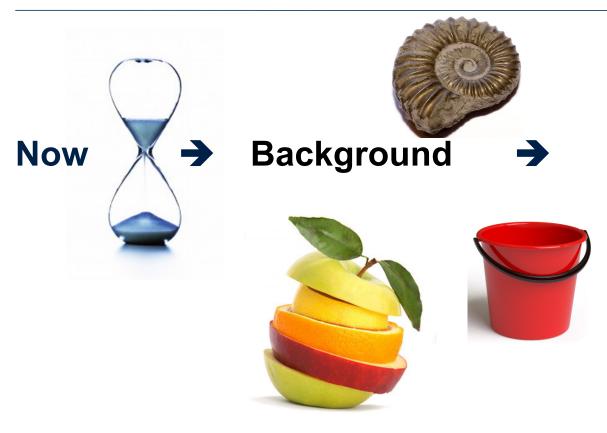
IATEFL Harrogate, April 2014



Adult learners

Why do you think these might be relevant?





Into the classroom



What students say



1. Doing grammar exercises is boring.

3. I can't express what I want to say: I have complex ideas, but I sound like a 6-year-old.

2. I can learn long lists of words, but I still can't use them.

4. I haven't got enough time.

5. I'll never sound like a native speaker.

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Learning a language What they mean

- 1. grammar exercises
- 2. lists of words
- 3. what I want to say
- 4. time
- 5. sound like a native speaker

- Engaging topics
- Chunks, phrases
- Safe & free practice
- Relevant & usable language
- Visible progress, evaluation

OX

Learning a language Some good news

"OK Plateau"
Joshua Foer

Fossilization
Scott Thornbury





Theoretical issues

Vision – Scott Thornbury & Zoltán Dörnyei

Focus – Joshua Foer

Adults









A realistic idea?



5-a-day – British Council



In the classroom



- Engaging topics
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Advertising: favourites?



save paper – save the planet



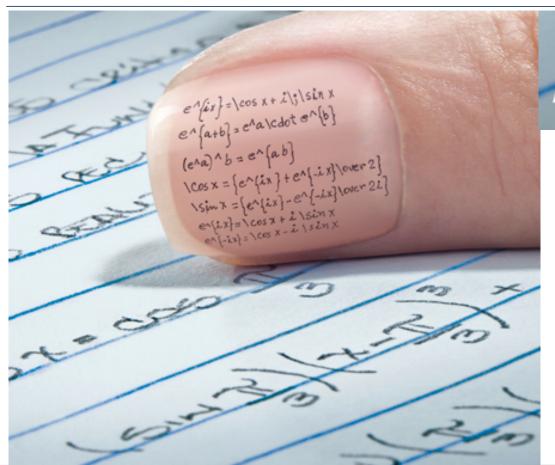






Advertising: favourites?







Advertising: Guess the product





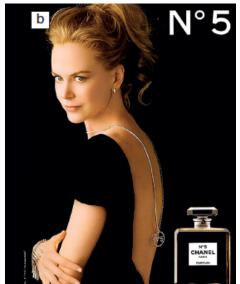




Advertising: Label the advert type







1. celebrity endorsement j

2. sports advertising

3. product placement <mark>a</mark>



International Express Upper Int, U8 Vocabulary

Advertising: context



Multisensory advertising

There is a billboard on Highway 150 in N Carolina, USA which looks like a giant piece of steak on a fork. [...] A fan underneath the billboard blows the smell of barbequed steak in the direction of the motorists passing by. The idea is to appeal to not just one sense but two. [...]

This 'multisensory approach', which can include taste, smell and sound, improves brand recognition and in doing so increases customer demand. One of the other advantages of this kind of approach is that the experience for the customer is more memorable and they are more likely to tell their friends and in this way help to promote the brand.



Advertising





- 1. What is it?
- 2. What makes it unusual?
- 3. What's the **aim** of this type of advertising?
- 4. Do you think it's **effective**?

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Advertising: vocabulary - collocations









Match a word on the left with its collocations on the right.

- 1. advertising ...
- 2. product ...
- 3. brand ...
- 4. niche ...
- 5. consumer ...

/ əˈ**weə**nəs /

- a. ... loyalty / awareness / management
- b. ... launch / base / life cycle
- c. ... strategy / slogan / campaign
- d. ... demand / behaviour / confidence
- e. ... market / marketing / product

/ lɔːntʃ / /ˈ**sləʊ**gən /

International Express Upper Int, U8 Vocabulary

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Topics and Tasks

Advertising: vocabulary – controlled practice

Choose the correct word to complete each sentence.

- 1. We spent a lot on advertising to create good brand (marketing / behaviour / awareness).
- 2. The advertising (*strategy / slogan / campaign*) read "Eat fine food, help my mood".
- 3. Consumer (awareness / confidence / behaviour) is low and needs restoring, following the scandal.

International Express Upper Int, U8 Vocabulary

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Topics and Tasks

Advertising: freer; personalisation; progress

TASK

Think of an advert you think is effective. Make notes on why. Tell your partner why you think it's good.

They will challenge your view, and explain why they think the opposite! Then swap roles.

Use as many advertising words and phrases as you can!

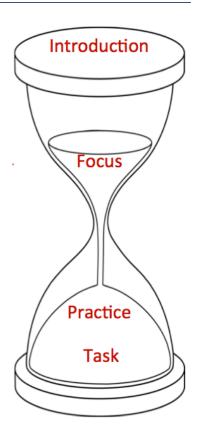


Helping adult learners?

Advertising: Vocabulary / Discussions



- Engaging topics: favourite ad.; guess
- Chunks, phrases: text; language focus
- Safe & free practice: match; underline
- Relevant & usable language: discuss
- Visible progress, evaluation: vocab on cards



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What next? ... You, now?



Which picture in each pair do you relate to more closely?



1. Reading



2. Learning



3. Shopping

What next? ... Can you predict?



Read the sentences below. Do you dis / agree? Choose one to discuss with a partner (e.g. by when, why?)

- 1. Most people will **shop** online; shops will disappear.
- 2. Direct payment by smartphone will replace cash / cards.
- 3. No-one will go to **classes** at college / university.
- 4. People will stop buying paper books.

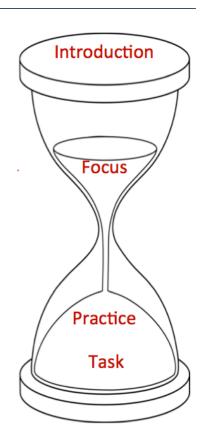


International Express Pre Int, U10 Grammar

Helping adult learners? What next? ... Grammar / Discussions



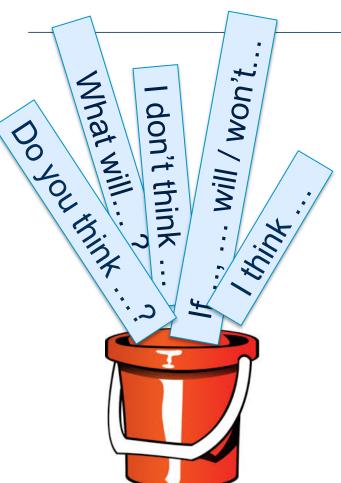
- Engaging topics: you now / in the future
- Chunks, phrases: gap-fill; language focus
- Safe & free practice: mistakes; make Qs
- Relevant & usable language: ...?
- Visible progress, evaluation: ...?



International Express Pre Int, U10 Grammar

What next? ... Freer practice, personalisation





TASK

Work in pairs. Choose <u>one</u> of the topics below. What will happen in the future? What facts do you know?

Make notes. Then discuss your ideas, using phrases from the bucket!

CARS MEDICINE
FOOD COMPUTERS

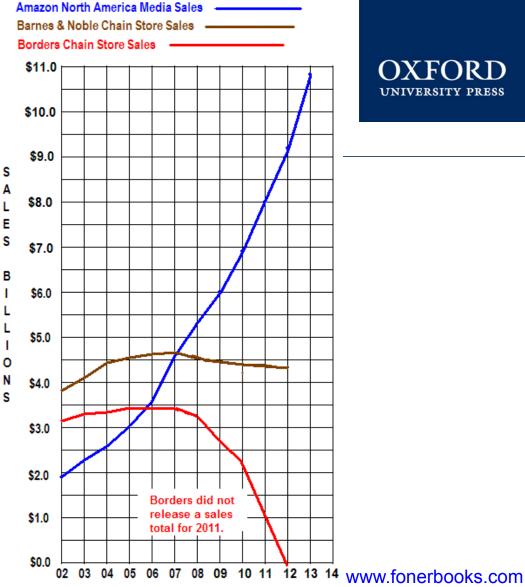
International Express Pre Int, U10 Grammar

Bookshops

In the US, 2002-2014:

= amazon

= bookshops





From www.fonerbooks.com/booksale.htm

Bookshops



Choose one of the following to discuss with a partner.

- 1. Where do you buy your books?
- 2. Do you like bookshops? Why / not?
- 3. Do you prefer e-books or real books? Why?
- 4. Describe your favourite bookshop.



Bookshops: how can we keep them open?



Watch the video:

15 13

500 1794

bicycle glass guardian





Bookshops: Selexyz - activities





Immediate response:

I (don't) think ...; I was surprised at ...

Vocabulary (words + definitions)

- a. design (n); b. browse (vb); ...
- look at a lot of things in a shop
- the arrangement of the parts of sth

Discuss: your favourite shop

What it looks like, what you can buy ...



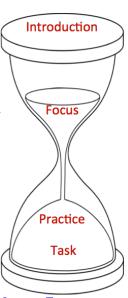
International Express Pre Int, U10 Video

Helping adult learners?

Bookshops: Vocabulary / Discussions



- Engaging topics: books; shopping
- Chunks, phrases: phrases: response; vocab
- Safe & free practice: [online / worksheet exx]
- Relevant & usable language: discuss; scope
- Visible progress, evaluation: [listen again; subtitles]



International Express Pre Int, U10 Video

Helping adult learners! Clearing the hurdle



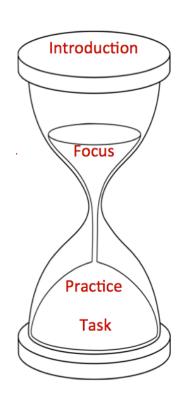
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Helping adult learners! Clearing the hurdle



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International Express



Adult learners:

Clearing the next hurdle!



THANK YOU!

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